

## **John C. Kalavritinos, Jr.**

John (Jack) C. Kalavritinos, Jr. serves as Associate Administrator for Competitive Sourcing at the Office of Management and Budget at the White House. He has been appointed to coordinate and implement President Bush's Competitive Sourcing initiative, one of the five goals contained in the President's Management Agenda. He works with the Administrator of Federal Procurement Programs to develop policy, encourage agencies to meet their competitive sourcing goals, coordinate interagency action, speak to interested parties about the goals of the program, and recommend improvements to the A-76 and FAIR Act process.

After the election, Kalavritinos served on President-elect Bush's Department of Labor Transition Advisory Team, and after the Inaugural served as a founding member of the Tax Relief Coalition's Steering Committee, which built support among the business community for President Bush's tax cut initiative.

Previously, as Director of Government Affairs for the American Council of Engineering Companies (ACEC), Jack was responsible for overseeing its advocacy and political programs. He helped establish ACEC as a leading advocate for outsourcing as well as tort reform and infrastructure investment. Jack transformed ACEC's political program into an industry leader and generated coverage in the Wall Street Journal, Forbes, CBS Morning News, National Journal and other media outlets. He was a contributing author of a book on government relations where he outlined the strategy needed to improve the impact of an association's lobbying program.

Kalavritinos served on former President George Bush's 1992 campaign as an Associate Director of Business and Industry Coalitions responsible for relations between the campaign and the real estate, construction and design communities. From 1991-1992, Kalavritinos worked as a legislative assistant to Congressman Bilirakis handling matters involving U.S. foreign policy and FCC reauthorization.

Jack practiced zoning and land use law at Miller, Miller and Canby in Montgomery County, MD. In 1989, Kalavritinos received his Juris Doctorate degree from Catholic University's Columbus School of Law in Washington, D.C. where he was a member of the Law Review. Jack resides in N. Bethesda, Maryland with his wife, Adrienne, and two sons, John and Mark.